2017 ANNUAL PROFILE **REGION #12**IOWA WORKFORCE DEVELOPMENT

Executive Summary

As of 2016, Iowa Workforce Development's (IWD) Region 12's largest private industry was Trade, representing 18.2 percent (13,762) of the region's total covered employment of 75,794. The region's total employment increased by 0.5 percent since 2015, while the average annual wage increased by 5.6 percent to \$43,183 for all industries. The Other Services industry posted the largest employment percentage increase of 4.3 percent during 2016.

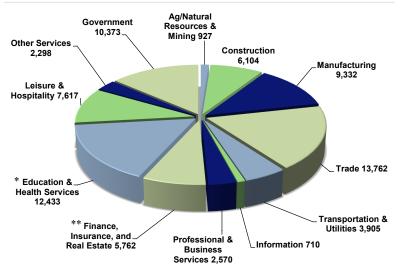
IWD's Region 12 average weekly wage for all industries was \$830 for 2016. This was an increase of 5.5 percent since 2015. The highest average weekly wage for a private sector was in Construction, averaging \$1,612. Between 2015 and 2016, the Construction sector reported the largest percentage increase in average weekly wage of 22.0 percent.

STATE OF IOWA



IWD Region #12

2016 Industry Breakout by Employment



*Includes public education and health institutions, **FIRE- Finance, Insurance, and Real Estate Source: Quarterly Census of Employment and Wages

Ten Major Private Industry Employers

Listed alphabetically

Name of Company	Industry
Blackbird Bend Casino	Arts & Entertainment
Cloverleaf Cold Storage	Transportation
Curly's Foods	Manufacturing
Dean Foods	Wholesale Trade
Kustom Pak Foods	Manufacturing
Mercy Medical Ctr-Sioux City	Health Services
Morningside College	Educational Services
Stream Global Svc Inc	Other Services
Tyson Retail Deli Inc	Manufacturing
Unitypoint Health-St Luke's	Health Services

Source: InfoGroup®

QUICK FACTS

Counties Included in lowa Workforce Development's Region

Plymouth Cherokee
Woodbury Ida
Monona

2016 Covered Employment (QCEW)

		%
Total Employment	75,794	4.9 ¹
Average Weekly Wage	\$830	96.1 ²
Largest Private Sector: Trade	13,762	5.5 ³

¹ Percent is based on statewide covered employment of 1,539,355

Census Statistics

IWD Region '	11
Population (201	

155,370

² Percent is based on statewide average weekly wage of \$864

³ Percent is based on statewide covered employment in specified sector

2015 - 2016 Covered Employment and Reporting Units by Industry

Reporting Units		its		Employment		t	
2015	2016	% Change		2015	2016	% Change	
5,102	5,104	0.04%	Total All Industries	75,418	75,794	0.50%	
4,776	4,779	0.06%	Private Business	65,070	65,421	0.54%	
168	173	2.98%	Ag/Natural Resources & Mining	1,000	927	-7.30%	
485	485	0.00%	Construction	6,113	6,104	-0.15%	
176	178	1.14%	Manufacturing	9,421	9,332	-0.94%	
1,050	1,052	0.19%	Trade	13,616	13,762	1.07%	
369	374	1.36%	Wholesale Trade	3,397	3,482	2.50%	
681	678	-0.44%	Retail Trade	10,219	10,280	0.60%	
271	273	0.74%	Transportation & Utilities	3,891	3,905	0.36%	
60	59	-1.67%	Information	719	710	-1.25%	
445	431	-3.15%	Finance, Insurance, and Real Estate	2,559	2,570	0.43%	
616	616	0.00%	Professional & Business Services	5,718	5,762	0.77%	
624	621	-0.48%	Education & Health Services	12,332	12,433	0.82%	
456	469	2.85%	Leisure & Hospitality	7,497	7,617	1.60%	
424	424	0.00%	Other Services	2,204	2,298	4.26%	
327	324	-0.92%	Government	10,349	10,373	0.23%	
83	82	-1.20%	State	800	806	0.75%	
162	160	-1.23%	Local	8,677	8,693	0.18%	
82	82	0.00%	Federal	872	875	0.34%	

QUICK FACTS

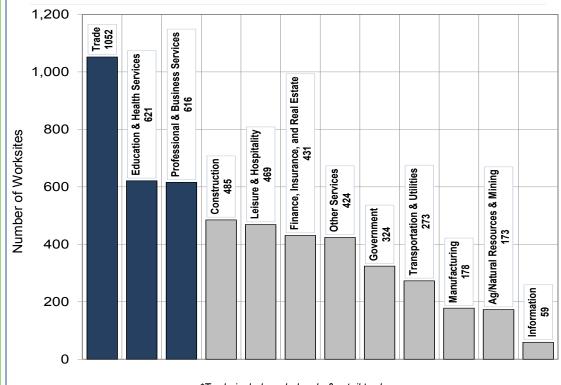
IWD Region 12's Greatest Number of Worksites

Trade 1,052

Education & Health Services 621

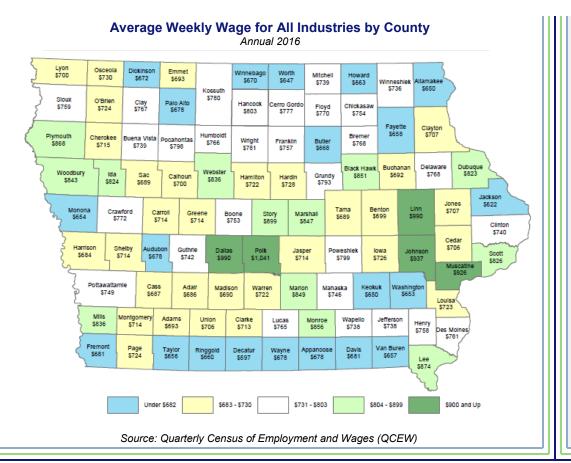
Professional & Business Services 616

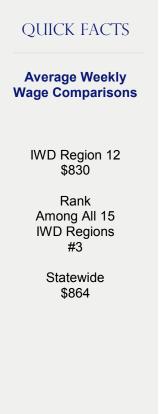
Reporting Units by Industry in 2016



2015 - 2016 Average Annual and Weekly Wage by Industry

Average Annual Wage		Wage		Avera	ge \	Weekly	Wage
2015	2016	% Change		2015		2016	% Change
\$ 40,911	\$ 43,183	5.55%	Total All Industries	\$ 787	\$	830	5.46%
\$ 40,576	\$ 43,071	6.15%	Private Business	\$ 780	\$	828	6.15%
\$ 37,934	\$ 38,356	1.11%	Ag/Natural Resources & Mining	\$ 730	\$	738	1.10%
\$ 68,687	\$ 83,823	22.04%	Construction	\$ 1,321	\$	1,612	22.03%
\$ 52,447	\$ 55,093	5.05%	Manufacturing	\$ 1,009	\$	1,059	4.96%
\$ 31,613	\$ 32,453	2.66%	Trade	\$ 608	\$	624	2.63%
\$ 53,122	\$ 54,353	2.32%	Wholesale Trade	\$ 1,022	\$	1,045	2.25%
\$ 24,463	\$ 25,035	2.34%	Retail Trade	\$ 470	\$	481	2.34%
\$ 51,280	\$ 51,275	-0.01%	Transportation & Utilities	\$ 986	\$	986	0.00%
\$ 39,970	\$ 40,883	2.28%	Information	\$ 769	\$	786	2.21%
\$ 48,727	\$ 50,180	2.98%	Finance, Insurance, Real Estate	\$ 937	\$	965	2.99%
\$ 40,538	\$ 43,607	7.57%	Professional & Business Services	\$ 780	(S)	839	7.56%
\$ 40,811	\$ 41,312	1.23%	Education & Health Services	\$ 785	\$	794	1.15%
\$ 14,557	\$ 15,152	4.09%	Leisure & Hospitality	\$ 280	69	291	3.93%
\$ 27,560	\$ 31,013	12.53%	Other Services	\$ 530	69	596	12.45%
\$ 43,012	\$ 43,890	2.04%	Government	\$ 827	69	844	2.06%
\$ 56,296	\$ 57,440	2.03%	State	\$ 1,083	\$	1,105	2.03%
\$ 39,848	\$ 40,594	1.87%	Local	\$ 766	\$	781	1.96%
\$ 62,306	\$ 64,101	2.88%	Federal	\$ 1,198	\$	1,233	2.92%



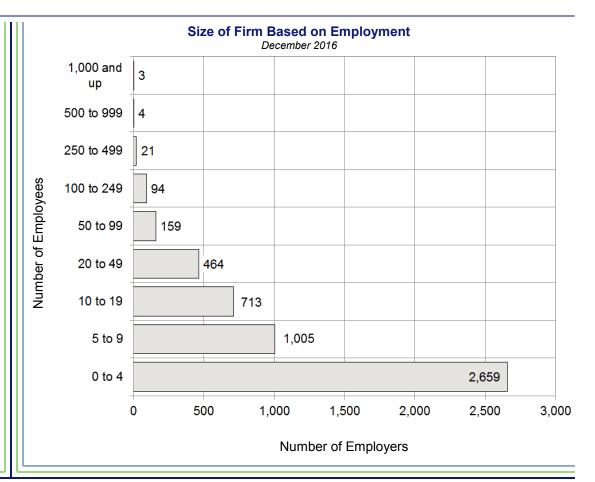


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Size of Firm

Seven firms in Region 12 employ 500 or more workers, totaling 5,861 employees, which accounts for 7.9 percent of total employment in the region.

Firms that employ less than 50 workers represent 94.5 percent of all establishments region-wide.



QUICK FACTS

Quarterly Workforce Indicators Definitions

Total Employment
Number of workers
who are employed by
the same employer in
both the current and
previous quarter

New Hires
Total number of
accessions that were
also not employed by
that employer during
the previous four
quarters

For additional definitions see source information below the LED tables

2016 Local Employment Dynamics (LED) - Quarterly Workforce Indicators

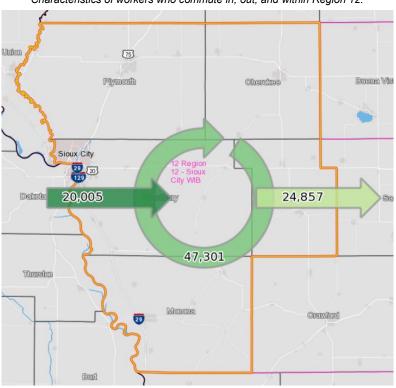
Comparison of 1st Quarter 2015 to 1st Quarter 2016

Region 12 (2015)	Pegion 12 (2016)
	11.6gion 12 (2010)
70,654	71,581
8,784	9,697
7,008	7,690
9.6%	-
\$3,284	\$3,489
\$2,107	\$2,422
lowa (2015)	lowa (2016)
1,480,668	1,488,265
164,056	167,515
135,706	137,100
8.9%	-
\$3,750	\$3,727
\$2,047	\$2,100
	8,784 7,008 9.6% \$3,284 \$2,107 lowa (2015) 1,480,668 164,056 135,706 8.9% \$3,750

Source: Local Employment Dynamics, http://lehd.did.census.gov/datatools/qwi-online.html. For definitions of the Quarterly Workforce Indicators, visit http://lehd.did.census.gov/doc/QWI_101.pdf.

Inflow/Outflow Job Analysis of Region 12 2014

Characteristics of workers who commute in, out, and within Region 12.



For an online tour of the application, please follow this link: http://lehd.ces.census.gov/led/datatools/onthemap.php?name=WhatisOnTheMap

QUICK FACTS

'On the Map' Interactive Mapping Application

As of 2014, there were 67,306 primary jobs in this region.

33.4 percent (24,857) of the 72,158 workers living in Region 12 work outside of the region.

29.7 percent (20,005) of the region's workers commute from other regions.

ON THE MAP Statistics — Region 12

Distribution of Worker's Age, Monthly Earnings, and Educational Attainment—Primary Jobs

Total Drimon, John		2014		2012		10
Total Primary Jobs	Count	Change	Count	Change	Count	Change
	67,306	1.7%	66,196	2.5%	64,580	-
Jobs By Worker Age		2014		2012		10
	Count	Share	Count	Share	Count	Share
Age 29 or younger	16,644	24.7%	16,596	25.1%	16,452	25.5%
Age 30 to 54	34,263	50.9%	33,996	51.4%	34,171	52.9%
Age 55 or older	16,399	24.4%	15,604	23.6%	13,957	21.6%
Jobs by Earnings	2014		2012		2010	
	Count	Share	Count	Share	Count	Share
\$1,250 per month or less	16,558	24.6%	16,876	25.5%	16,424	25.4%
\$1,251 to \$3,333 per month	25,398	37.7%	26,289	39.7%	27,031	41.9%
More than \$3,333 per month	25,350	37.7%	23,031	34.8%	21,125	32.7%
Jobs by Worker Educational Attainment	2014		2012		2010	
	Count	Share	Count	Share	Count	Share
Less than high school	5,139	7.6%	4,729	7.1%	4,135	6.4%
High school or equivalent, no college	15,998	23.8%	15,370	23.2%	15,090	23.4%
Some college or Associate degree	17,470	26.0%	17,216	26.0%	16,788	26.0%
Bachelor's degree or advanced degree	12,055	17.9%	12,285	18.6%	12,115	18.8%
Edu. attainment n/a (workers aged 29 or younger)	16,644	24.7%	16,596	25.1%	16,452	25.5%

Source: Local Employment Dynamics, On the Map: https://onthemap.ces.census.gov/. For definitions and instruction on this mapping application, visit

http://lehd.ces.census.gov/led/datatools/onthemap.php?name=GettingStarted

QUICK FACTS

'On the Map' Reports

One of the reports generated from 'On the Map' displays total primary jobs of 67,306 in Region 12 and the distribution of age and monthly earnings of the workers.

37.7 percent of Region 12 workers earn from \$1,251 to \$3,333 per month.

24.4 percent of the region's workers are age 55 and older.

Top 20 Growing Industries by Employment 2014 - 2024

Industry Description	NAICS Code	2014 Estimated Employment	2024 Projected Employment	Total Growth	Percent Change
Total, All Industries (Non-ag)	000	83,615	90,365	6,750	8.1%
Ambulatory Health Care Services	621	3,360	4,225	865	25.7%
Nursing and Residential Care Facilities	623	3,330	3,880	550	16.5%
Self Employed and Unpaid Family Workers	671	7,735	8,200	465	6.0%
Administrative and Support Services	561	3,520	3,975	455	12.9%
Educational Services	611	6,960	7,365	405	5.8%
Specialty Trade Contractors	238	2,375	2,745	370	15.6%
Management of Companies and Enterprises	551	1,390	1,710	320	23.0%
Food Services and Drinking Places	722	5,570	5,855	285	5.1%
Social Assistance	624	1,545	1,795	250	16.2%
Truck Transportation	484	1,720	1,945	225	13.1%
Heavy and Civil Engineering Construction	237	1,480	1,685	205	13.9%
Warehousing and Storage	493	945	1,150	205	21.7%
Food Manufacturing	311	5,040	5,225	185	3.7%
Local Government, Excluding Education and Hospitals	930	3,250	3,410	160	4.9%
General Merchandise Stores	452	2,320	2,475	155	6.7%
Professional, Scientific, and Technical Services	541	1,315	1,465	150	11.4%
Hospitals	622	3,265	3,400	135	4.1%
Amusement, Gambling, and Recreation Industries	713	905	1,040	135	14.9%
Repair and Maintenance	811	960	1,090	130	13.5%
Fabricated Metal Manufacturing	332	930	1,050	120	12.9%

Source: Long-Term Industry Projections https://www.iowaworkforcedevelopment.gov/industry-projections

"Hot Jobs" in Region 12

		E	Career Preparation				
SOC	Occupational Title	2014 Estimated	2024 Projected	Annual Growth Rate (%)	Educ	Work Exp	Job Training
49-9041	Industrial Machinery Mechanics	335	420	2.5	HS	N	L
41-3021	Insurance Sales Agents	190	230	2.1	HS	N	M
49-3031	Bus & Truck Mechanics & Diesel Engine Specialists	315	375	1.9	HS	N	L
11-9111	Medical & Health Services Managers	270	315	1.7	BA	< 5	N
47-2111	Electricians	300	350	1.7	HS	N	Α
29-1141	Registered Nurses	1,850	2,145	1.6	BA	N	N
43-6013	Medical Secretaries	320	370	1.4	HS	N	M
47-2152	Plumbers, Pipefitters, & Steamfitters	470	535	1.4	HS	N	Α
13-2011	Accountants & Auditors	510	580	1.4	BA	N	N
53-3032	Heavy & Tractor-Trailer Truck Drivers	2,600	2,905	1.2	Р	N	S
11-3031	Financial Managers	275	305	1.1	BA	> 5	N
21-1021	Child, Family, & School Social Wkrs	235	260	1.1	BA	N	N
47-2073	Operating Engineers & Other Construction Equipment Operators	490	540	1.0	HS	N	M
47-2031	Carpenters	555	605	1.0	HS	N	Α

Education (typical education level needed to enter an occupation): DP = Doctoral or Professional degree; MA = Master's degree; BA = Bachelor's degree; AS = Associate's degree; PS = Postsecondary non-degree award; SC = Some college, no degree; HS = High school diploma or equivalent; < HS = Less than high school;

Job Training (typical on-the-job training level needed to attain occupational competency): I = Internship/residency; A = Apprenticeship; L = Long-term on-the-job training; M = Moderate-term on-the-job training; S = Short-term on-the-job training; None = N.

Occupations were selected based on the annual growth rate from 2014 - 2024 occupational projections. https://www.iowaworkforcedevelopment.gov/career-exploration-resources

Employment and Unemployment Statistics

Annual 2016

County	Labor Force	Number	Unemployment	Number
County	Labor Force	Unemployed	Rate	Employed
Cherokee	6,350	230	3.7	6,120
lda	4,040	110	2.6	3,940
Monona	4,770	200	4.2	4,570
Plymouth	14,800	400	2.6	14,500
Woodbury	56,000	2,000	3.6	54,000
Total	85,960	2,940	3.4	83,130

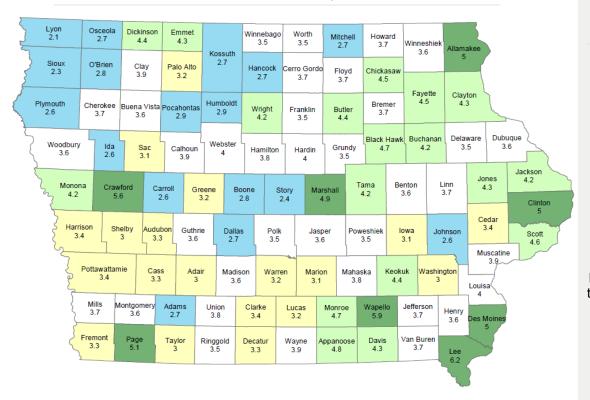
Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

Source: Local Area Unemployment Statistics (LAUS)

Note: Total employed and unemployed may not reflect total labor force, due to rounding.

Unemployment Rates per Iowa Counties

2016 Annual Average



Source: Local Area Unemployment Statistics (LAUS)

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Labor Force 2016

Unemployment averaged 3.4 percent in Region 12 for 2016. The region's jobless rate translated into 2,940 unemployed persons.

The 2016 unemployment rate for Region 12 was lower than the statewide average of 3.7 percent.

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County Unemployment Rates

Lee County reported the highest jobless rate in the state in 2016 at 6.2 percent.

Lyon County reported the lowest jobless rate in the state in 2013 at 2.1 percent.

QUICK FACTS

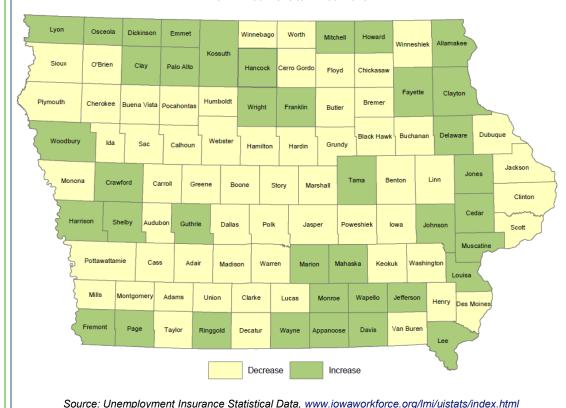
Annual 2016 UI Benefits

UI Benefits for Iowa increased slightly from \$417.6 million in 2015 to \$423.5 million in 2016, an increase of 1.4 percent.

UI Benefits in Region 12 decreased from \$17.7 million in 2015 to \$16.3 million in 2016, an decrease of 8.0 percent.

Percentage Change in Total Unemployment Insurance (UI) Benefit

From Annual 2015 to Annual 2016



CONTACT INFO

Iowa Workforce Development

Employment Statistics Bureau

1000 E Grand Ave Des Moines, IA 50319 515-281-8515 800-532-1249; Fax: 515-281-8195 iwd.lmi@iwd.iowa.gov www.iowalmi.gov

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